

Kgaofilwe

distribution

"Say it we move it"



COMPANY PROFiLE



Introduction

Kgaofilwe Distribution Enterprises is one of the major distributors of imported foods and beverages, tobacco and other consumer goods. Our company has more than 5 years of experience in the distribution business. We dominate both the South African and Southern African industries.

Kgaofilwe Distribution Enterprises is dedicated in using its resources to gain market share aggressively in the years to come. We strive to promote our quality brands with our knowledge of this market place. Kgaofilwe Distribution Enterprises is proud of its accomplishments to this date and is ready to take advantage of new challenges to come, while expanding and strengthening to new horizons of our business.

Kgaofilwe Distribution Enterprises market coverage is supplied with approximately 1000 establishments directly and over 500 mom and pop stores indirectly. We are known throughout the community given our aggressiveness, knowledge, experience and involvement in popular social events.

Our staff is composed of knowledgeable professionals with ample experience in the sales, marketing and distribution business. We provide constant training and support to our sales force providing them with the backup required to penetrate this market place while increasing our client base daily and keeping the old clients always satisfied of our quality service.

Kgaofilwe Distribution Enterprises office and warehouse is located in a central location great for dispatching our daily deliveries.

Kgaofilwe Distribution Enterprises marketing philosophy and strategy is totally focused on innovation and service. Market penetration at all levels has and will continue to be at the core of its activities. Our marketing campaign is continuously monitored to ensure that each brand is uniquely positioned and targeting its intended audience.

Kgaofilwe Distribution Enterprises' facilities are equipped with refrigerated and frozen equipment to keep our dairy, produce and frozen products fresh at all times. Also we have air conditioned rooms for confectionery items and cigarettes thus ensuring the freshness and quality of our products. We provide our clients with the backup they need in terms of promotional material, displays and much more to sell our brands with the help of our suppliers of course.

Ownership and Management

Kgaofilwe was established in 2012 and is 100% owned by Jack Lubela Matsepane. He holds a Diploma in Road Transport Management (Freight) from the University of Johannesburg and is the current Managing Director of the company.

Our Business

We service both the South African and Southern African industries with consumables and supplies that make these industries function. Our offices are in Rustenburg, South Africa and this gives us an advantage in that most of these supplies organise from there. Our fleet consists of the well maintained 1 Tonne Vans, 4 Tonne Trucks, 8 Tonne Trucks, 10 Tonne Truck and 30 Tonne Trucks.

We understand the Southern African terrain, Road network and Border requirements for all the countries. We value the Safety and Security of your Consignment and as such all our trucks are equipped with the latest tracking technology to guarantee timeouts and safe delivery of your goods

Our Services

Road Transportation

- We specialize in both local and international transportation in Southern Africa.
- We offer a superior service for handling of Bulk, Containerised, Project and out of Gauge Cargo using Flat bed and drop-side trailer.

Our Road Transport Services:

- RSA Domestic Truckload
- SADC Cross Border Truckload
- Flatbed Truckload



ViSiON



To be the leading distributor of quality products and consumables by focusing on our Customers, Our Partners, Our People, Growth, efficiency and Continuous Improvement.

MISSION



We are committed to support our customer requirements by delivering cost effective, reliable and high quality services while sustaining a challenging and rewarding work environment for our employees.

CORE VALUES



Ultimate Customer Service

We believe customers are the “anchor” of the company and therefore we get the customers what they want, when they want it, and how they want it.

Flexibility

We are able to supply multiple brands from our multiple suppliers for a single order to provide customers with the best options.

Reliability

Fast and Efficient delivery of goods to customers - On Site Delivery of goods.

Integrity & Honesty

We value honesty and transparency in dealing with all our stakeholders.

Confidentiality

As a Distributor, we acknowledge that our employees will be exposed to valuable information in the discharge of daily tasks and thus the need to uphold in high esteem the value of confidentiality.

OUR CLIENTS

- Company : Eskom Holdings SOC Ltd
CONTRACT NO. : 4300337683
Contact Person : Zippora Nke
Email: NkeMZ@eskom.co.za
- Company : Eskom Holdings SOC Ltd
CONTRACT NO. : 4600062300
Contact Person : Zippora Nke
Email: NkeMZ@eskom.co.za
- Company : Eskom Holdings SOC Ltd
Contract No. : 4600064797
Contact Person: Mariaan De Jager
Email: djagerMM@eskom.co.za

CONTACT DETAILS

Company Name	:	Kgaofilwe Distribution Enterprises & Projects (PTY) Ltd
Reg. Number	:	2012/172421/ 07
Income VAT Number	:	4390275768
Physical Address	:	Office 82 Moseitlha Streets, Tlhabane west EXT 2 Rustenburg office suite 0299.
Postal Address	:	PO Box 132, Tlhabane , 0309
Contact Persons	:	Matsepane Lubela Jack
Contact Number	:	072 777 7066, 081 081 058 1812/ 076 371 5520
Website	:	www.kgaofilwe.co.za
Email Address	:	matsepanelj@kgaofilwe.co.za matsepanekk@hotmail.com
Fax Number	:	086 510 3928
Name of the Bank	:	First National Bank
Branch Name	:	Rustenburg Square
Account Number	:	62377596708

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